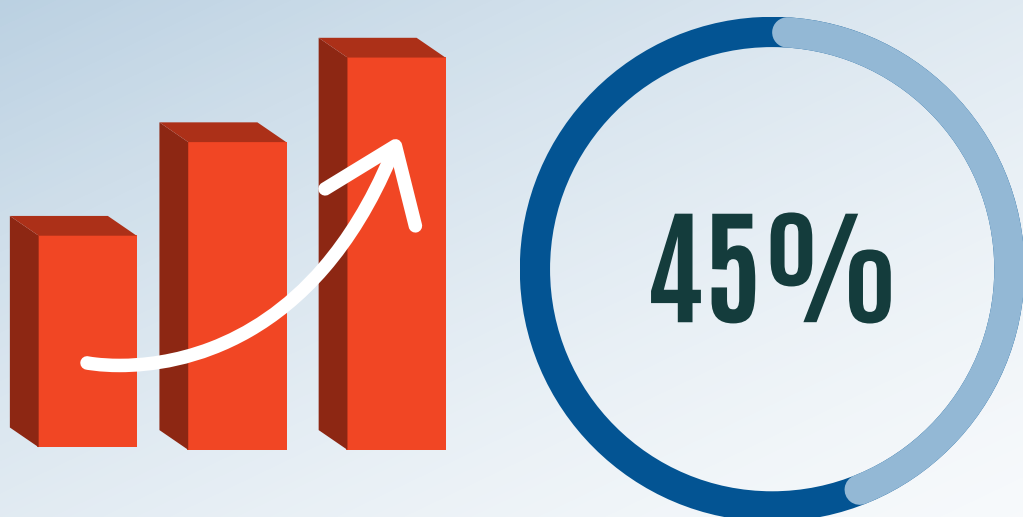


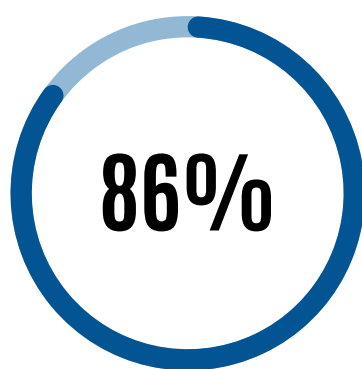
# QUARTERLY ECONOMIC INDICATOR QUICK GUIDE



45% of Ayrshire businesses expect to raise their prices over the next three months, a small fall from the previous quarter.

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## LABOUR COSTS INCREASE



Over eight in 10 Ayrshire firms cited labour costs as a cost pressure, six percentage points higher than for the last quarter.

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## SALES CONFIDENCE



Half of Ayrshire firms expect sales revenue to increase in the next quarter, an increase of five percentage points from the last quarter.

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## INVESTMENT THAWING



Less firms have held back on investment over the quarter. On balance, investment has increased. Looking ahead to the next quarter, firms expect investment to increase on balance.

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